

PLAN FOR

BUYING YOUR HOME



CATALYST
GROUP

Cultivating Connections
Activating Results

CATALYST GROUP

SILVERCREEK REALTY GROUP

THANK YOU

for allowing us to represent you in purchasing a home.

Cultivating Connections & Activating Results between Buyers and Sellers is our motto. Since 2006 Catalyst Group, has provided a unique experience to consumers in the Treasure Valley Housing market. We look forward to being of service and ensuring every aspect of your transaction is treated with utmost respect and attention to detail. Helping you reach your goals are our goals, and we will stop at nothing to follow through. Once you meet our team and see our spirit of enthusiasm and zest for helping people, you will experience service beyond the ordinary.

Our mission is to improve the real estate industry by offering a seamless and unique experience to the real estate process while enthusiastically encouraging our clients to achieve their goals, and maintain our position as an industry leader, thanks to our market expertise. We look forward to working with you and facilitating this exciting process on your behalf. As a follow up to our meeting, and conversations, we thought you would appreciate an overview of who will be assisting you along the way.

We look forward to working with you and walking you through this exciting process. Catalyst Group is comprised of a team who is ready and willing to help you along the way resulting in a successful and seamless transaction. We would like to introduce you to the key representatives that will be working for you.

WELCOME

A TRUSTED BRAND, RESOURCE, AND FRIEND

Catalyst Group offers excitement and energy while providing the ultimate real estate experience. By forming relationships between Buyers and Sellers daily, we cultivate connections and activate results for the successful purchase or sale of your home.

For over 11 years, Catalyst Group has provided a unique experience to consumers in the Treasure Valley Housing market.

We look forward to being of service and ensuring every aspect of your transaction is treated with the utmost respect and attention to detail.

Helping you reach your goals are our goals, and we will stop at nothing to follow through and make that a reality.

When you work with us, you get:

- ★ Knowledgeable and professional REALTORS®
- ★ Committed allies to negotiate on your behalf
- ★ The backing of a trusted company, Silvercreek Realty Group, and the local reputation of Catalyst Group

PREPARE FOR IT

We love helping buyers find their dream home. That's why we work with each client individually, taking the time to understand their unique lifestyles, needs and wishes.

This is about more than a certain number of bedrooms or a particular ZIP code. It's about your life, and it's important to us.

We look forward to delivering that service to you.

Sincerely,

CATALYST GROUP



YOUR HOME SEARCH

EXCEPTIONAL CLIENT EXPERIENCE!

Our real estate business has been built around one guiding principle: ***achieving results while providing an exceptional client experience.***

YOUR NEEDS
YOUR DREAMS
YOUR CONCERNS
YOUR QUESTIONS
YOUR FINANCES
YOUR TIME
YOUR LIFE

Listening to our client's goals closely is why we constantly see them happy. We listen to your wants and needs and match you with like properties. We take it seriously and use your time wisely as we know that by listening, we encourage a seamless process.

Our entire focus is on your complete satisfaction. In fact, we work to get the job done so well, you will want to tell your friends and associates about it. Our service speaks for itself!

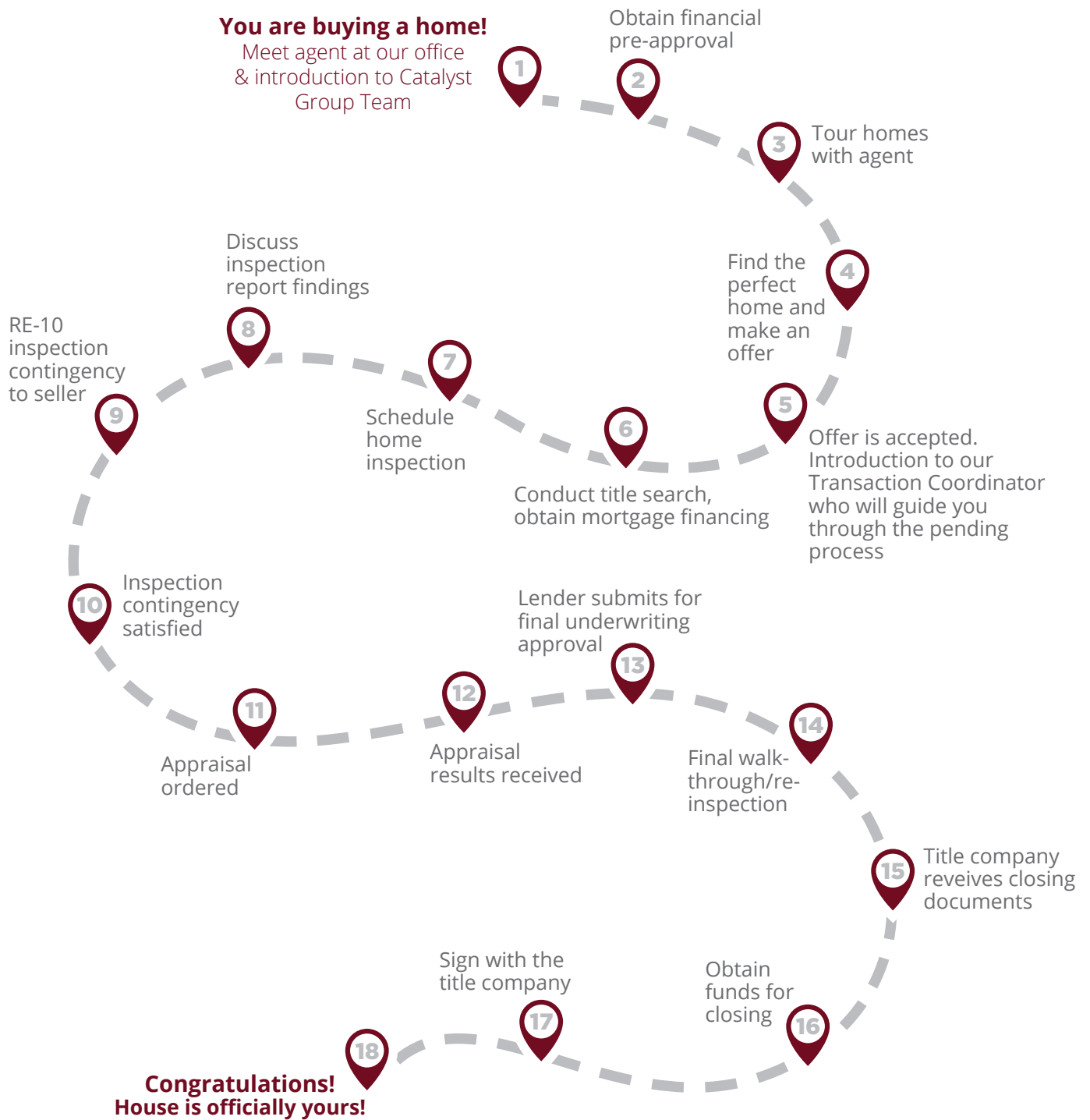


We have the systems in place to streamline the home-buying process for you.

As part of our service, we will commit to helping you with your home search by:

- ★ Previewing homes in advance on your behalf
- ★ Personally touring homes and neighborhoods with you
- ★ Keeping you informed of new homes on the market
- ★ Helping you preview homes on the Web
- ★ Advising you of other homes that have sold and for how much
- ★ Working with you until we find the home of your dreams

HOME BUYING ROAD MAP



BUYER'S NEEDS ANALYSIS

Full Name:	Phone:
Email:	
Full Name:	Phone:
Email:	

GETTING STARTED

Who is the primary contact and what is the best time and way to reach that individual?

What is prompting your move? Do you have a house to sell? Do you need help with that?

When do you need to be in your new home?

Are you pre-approved for a mortgage? Who is Lender? Do you need a referral?

What is your price range?

Criteria - # of Bed, Bath, Garage, Sq Ft?

What is your ideal Location(s)?

What type of home are you looking for (single-family, condo, acreage, etc)?

What type of floor plan do you prefer (e.g., single level, 2 story, open, etc)?

BUYER'S NEEDS ANALYSIS

YOUR HOME WISHLIST ..

Must Haves:

What are the top five things your home needs to have?

1.

4.

2.

5.

3.

Beyond those five things, what is something else you really want to have?

Must Not Haves:

What are the top five things you absolutely do not want?

1.

4.

2.

5.

3.

Beyond those five things, is there anything else to avoid?

ADDITIONAL NOTES & INFORMATION

Please consider the following and record any notes or preferences:

Are you new to the area/relocating? If so describe your lifestyle and things you like to do.

Are you interested in pre-existing, new-construction, or both?

Any additional items to consider when selecting your target neighborhoods:

CLOSING 101



PRIOR TO CLOSING

Verify with your lender if they have the following:

- ★ An insurance binder and paid receipt
- ★ Social Security numbers
- ★ Addresses for the past 10 years

PREPARE FOR IT

Closing day marks the end of your home-buying process and the beginning of your new adventure! To make sure your closing goes smoothly, you should bring the following:

- ★ A certified check for closing costs and down payment (first check with our Transaction Coordinator, if a local bank check is acceptable; and then make the check payable to the title company)
- ★ Photo ID's

OWN IT

Transfer of title moves ownership of the property from the seller to you. The two events that make this happen are:

Delivery of the buyer's funds

This is the check or wire funds provided by your lender in the amount of the loan.

Delivery of the deed

A deed is the document that transfers ownership of real estate. The deed names the seller and buyer, gives a legal description of the property, and contains the notarized signatures of the seller and witnesses.

At the end of closing, the deed will be taken and recorded at the county clerk's office. It will be sent to you after processing.

Our Transaction Coordinator will confirm all keys and garage door openers are left in the kitchen of your new home. We will provide a guide to assist you in changing your utility services, as well as an electronic copy of the CC&R's for your subdivision.

ZILLOW REVIEWS

Zillow
Buy Rent Sell Mortgages Agent finder More

Overview

Idaho - Eagle - Stacy Bahrenfuss

Lead of Catalyst Group

Stacy Bahrenfuss Premier Agent

All Activity

★ **5**/₅ 74 Reviews

99 Sales Last 12mo

Our Members

★ **4.8** (22 reviews)

Lori Laney

★ **5** (4 reviews)

Zac Jockumsen

☆ No reviews yet

Katelynne Raley

☆ No reviews yet

Amanda Zander

☆ No reviews yet

Alex Bobo

☆ No reviews yet

Bill Re

★★★★★
Highly likely to recommend
🚩

11/15/2018 - staff089

Bought a Single Family home in 2018 in Kuna, ID.

Primary point of contact: Katelynne Raley

Local knowledge: ★★★★★

Process expertise: ★★★★★

Responsiveness: ★★★★★

Negotiation skills: ★★★★★

We just bought a house in Kuna and used a lot of help from Katelynne Raley, the associate of Stacy Bahrenfuss.

Let me start with saying that this was an unusual transaction. Due to family and work limitations, we were buying house "long distance", while still living in Pennsylvania. Remote real estate transactions are just like long distance relationships. In 99.9% of the cases, they don't work. Katelynne was the one to beat those statistics and really make it work. Her dedication and diligent work, not to mention the depth of knowledge of the local real estate market make it possible: I am typing this from my new office in my new house in a very quiet and friendly subdivision in Kuna. To make it happen we went through the numerous remote video sessions where Katelynne not only allowed us to see multiple properties but provided immediate feedback on important issues, such as location, builder, conditions of the property, how easy or hard it would be to replace or correct something, etc., etc. Not being local, we also depended a LOT in her help in negotiations which included not only the price, but also fixing property's problems.

To make long story short: if you are buying real estate in the greater Boise area, you need Katelynne's help. If you are selling real estate in the greater Boise area, she will be able to find you quality buyers faster than you can pack.[Less](#) ^

★★★★★
Highly likely to recommend
🚩

11/02/2018 - user50326958

Bought a Single Family home in 2018 in Meridian, ID.

Primary point of contact: Katelynne Raley

Local knowledge: ★★★★★

Process expertise: ★★★★★

Responsiveness: ★★★★★

Negotiation skills: ★★★★★

Catalyst Group was fantastic to work with! Coming from out of state, we had a lot of questions and needed a lot of guidance on local area amenities. Our agent, Katelynne Raley, was always on top of things and very responsive to our inquiries. She made several extra trips to our new house to take measurements, check on the progress of repairs, attend inspections, and more. Really above and beyond. Katelynne knows the ins and outs of real estate and the Boise area market. I would not hesitate to recommend her and the Catalyst group to anyone. The office staff was great too. Amanda and crew run an efficient ship. Great people to work with. Five stars!![Less](#) ^

★★★★★
Highly likely to recommend
🚩

08/21/2018 - user0954508

Bought a Single Family home in 2018 in Eagle, ID.

Primary point of contact: Lori Laney

Local knowledge: ★★★★★

Process expertise: ★★★★★

Responsiveness: ★★★★★

Negotiation skills: ★★★★★

From the experience my wife and I had, Stacy has a very talented group of Agents working for her who always put the client first in every area of a real estate transaction. Our agent, Lori Laney, was very knowledgeable about all areas of our purchase and our escrow and always had us, as the buyers, as her first priority. We could not have had a better experience during a real estate transaction. We would not hesitate to use this office again. Thank you. [Less](#) ^

★★★★★
Highly likely to recommend
🚩

08/15/2018 - zuser20150202223551459

Sold a Single Family home in 2018 in Kuna, ID.

Primary point of contact: Katelynne Raley

Local knowledge: ★★★★★

Process expertise: ★★★★★

Responsiveness: ★★★★★

Negotiation skills: ★★★★★

Catalyst Group was amazing to work with. We worked with Katelynne Raley as our agent, and she was above and beyond amazing! The service was wonderful and the whole transaction so smooth and flawless! Absolutely recommend to anyone either looking to buy or sell a home!

★★★★★
Highly likely to recommend
🚩

01/03/2017 - zuser20140617120457767

Bought and sold a Single Family home in 2016 in Eagle, ID.

Local knowledge: ★★★★★

Process expertise: ★★★★★

Responsiveness: ★★★★★

Negotiation skills: ★★★★★

Our experience with Zac was nothing short of awesome. He's honest, personable and has a great pulse for the client. He was extremely available throughout the process and I think we were pretty needy. Definitely a solid experience with him and his team.

